



# **District Trust Company**

# 1974 Board of Directors

- \*Robert C. Allen, London William J. Amos, Parkhill
- \*Bentley I. Baldwin, London
- \*William C. P. Baldwin, London
- \*Sidney Brown, Guelph
- \*Norman G. Burdick, London Dick Corner, Elmira
- \*Kenneth L. Cunningham, London

Lyle H. Gray, Ridgetown

\*Raymond J. Hare, Kitchener Howard L. Hayman, London

\*Frederick O. Kime, London Gordon A. Mackay, Q.C., Kitchener

\*John A. McNee, London

John B. Nash, London Frederick P. Schneider, Kitchener

J. A. Stringham, Don Mills Joseph Wolfond, Guelph

\*Melvyn Wolfond, Guelph

J. G. Clark Wright, Strathroy

# **Officers**

Bentley I. Baldwin, Chairman of the Board Raymond J. Hare, President Kenneth L. Cunningham, Executive Vice-President and General Manager Robert C. Allen, Assistant General Manager and Secretary Douglas J. Petch, Assistant Secretary Ronald R. Bobbie, Treasurer

## Auditors

Thorne Riddell & Co.

# **Executive Offices**

200 Queens Avenue, London

# **Head Office**

484 Richmond Street, London

### Branches

Elmira
24 Arthur Street South
Guelph
Wellington and Gordon Streets
Kitchener
259 King Street West

London Main 484 Richmond Street London Market 15 Covent Market Place

Strathroy 26 Front Street Toronto 65 Queen Street West

# **Real Estate Services**

Brantford 233 Colborne Street Guelph Wellington and Gordon Streets London 370 Queens Avenue Kitchener 780 King Street West

Strathroy 12 Caradoc Street North

<sup>\*</sup>Members of Executive Committee

# Report To Shareholders

nounced my appointment as President of District Trust Company. Therefore In our last interim report Bentley I. Chairman of the Board anthis is my first opportunity to comment on the activities of the Company. Baldwin,

Your Board of Directors has adopted a The accompanying financial statements You will note that total assets have increased 67.7% in the past year and for the six months ended April 30, 1973, bear evidence of the success of this propolicy which places emphasis on growth. are now over \$43,000,000.

Significant growth of this nature tends to have an effect on earnings in the short run. However, the sound foundation resulting will yield increased future earnings.

District Trust philosophy and I am pleased to announce that a full service branch Branch expansion is an integral part of will be opened in Elmira, Ontario in mid-September. Plans are also underway for further branch expansion in the near future.

subsidiary, District Development Corporation, and its unique Real Estate Retirement Savings Fund. In the past six months, properties have been purchased throughout Ontario in such centres as Harriston, Woodstock and Elmira, representing a total investment of approxi-District Trust Company has been actively real properties through its wholly-owned London, Guelph, engaged in acquiring income-producing Ottawa, Cambridge, mately \$840,000.

ment of Frederick P. Schneider to the Board of Directors. Mr. Schneider is Limited, Kitchener, Ontario. We welcome It is my pleasure to announce the appoint-Chairman of the Board of J.M. Schneider him as a valued asset to our Board. On behalf of the Company, I would like to express sincere appreciation to Bentley Baldwin for his many years of valued service as President of District Trust. We are fortunate to have his continued counsel as Chairman of the Board.

Respectfully submitted,

Raymond J. Hare President.

# **OFFERS YOU THESE SERVICES** DISTRICT TRUST COMPANY

First Mortgage Loans - Residential, Com-**Guaranteed Investment Certificates** 

mercial, Industrial.

Personal Loans.

Real Estate Sales - Residential, Commer cial, Multi-Family.

Real Estate Appraisals and Property Management Trustee - Corporate and personal

**Executor and Administrator Services.** Estate Planning

Registered Retirement Savings Plans for Individuals.

nvestment Management.

Chequing Accounts - No service charges

Deposit Accounts - High interest on minimum monthly balance compounded halfon cheques.

Prepaid Deposit by Mail.

Safety Deposit Boxes.

# **OFFICES TO SERVE YOU**

# LONDON

672-9080 672-0610 434-6024 370 Queens Ave - Real Estate Covent Market Building 484 Richmond Street Head Office -

STRATHROY

245-1090 245-3322 12 Caradoc Street - Real Estate 26 Front Street

GUELPH

821-2160 Wellington and Gordon Street KITCHENER

579-4020

65 Queen Street West TORONTO

780 King Street West

363-1563

# Company **District** Irust

Report for the Six Months Ended April 30, 1973

Ī		GHLIGHTS	
	1973	1972	percent
			increase
Total Assets	\$43,506,466.	\$25,947,639	67.7
Deposits and			
borrowings	39,840,210.	23,169,221.	72.0
First mortgage loans	32,884.732.	20,265,818	62.3
Gross revenue	1,837,187.	1,118,638.	64.2
Net Earnings	22,635.	62,118.	(63.6)



# District Trust Company Balance Sheet — April 30, 1973 (unaudited)

Loans and Advances		Stocks	Bonds	Investment Securities (note 1)	Cash, including short term deposits	Assets
	3,601,765.	279,862	3,321,903.		\$ 5,805,063.	<u>1973</u>
					€9	

	N			
Dist	estr	Αdν	Pers	Loa
District Development Corporation	nvestment in and Advances to	Advances to estates, trusts and agencie	Personal Loans	Loans on securities
De	tin	es t		s uc
velo	anc	0 e	oan	ecu
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nent	dva	es,		S
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33,295,927.

Mortgages

Rental Properties

Deposits and Borrowings Deposits Short term certificates	Liabilities	Other Assets	depreciation	7
€9	&	1 1		

	General Reserve Retained Earnings	Contributed Surplus	Capital Stock	Shareholders' Equity	Deferred income taxes	Mortgage payable	Income taxes payable	liabilities	Accounts payable and accrued	Bank advances	Other Liabilities	
I						1					1	

	sts and agencies				deposits
33,295,927.	141,637. 15,700.	32,884,732. 253,858.	3,601,765.	3,321,903. 279,862.	\$ 5,805,063.
20,463,864.	44,413.	20,265,818. 153,633.	2,931,330.	2,068,002. 863,328.	\$ 1,868,014.

\$43,506,466.	25,751.	173,866.	541,102.	62,992.	
\$25,947,639	3,616	111,086	569,729		

39,840,210.	33, 189, 608.	249,070.	\$ 6,401,532.	
23,169,221	17,903,808	548,813	\$ 4,716,600	

Guaranteed investment certificates

92,100.	497,301.	18,734.	31,061.	247,506.	200,000.
22,600.	727,686.	338,823.	46,269.	192,594.	150,000.

\$43 506 466	3,076,855.	157,949.	150,000.	379,436.	2,389,470.	
\$25 947 639	2,028,132.	168,063.	78,000.	182,069.	1,600,000.	

# Statement of Earnings and Retained Earnings Six months ended April 30, 1973 (unaudited)

Estate trust and agency fees	Real estate commissions	securities	Interest and dividends on investment	Interest from other loans	Other mortgage revenue	Interest from mortgages	Income
						<del>⇔</del>	

oenses	
penses	
Interest on deposits and borrowings	
Salaries and staff henefits	

Income from rental properties Other operating income

ivestment security gains	arnings before Undernoted Items	Other operating expenses	Premises expenses	Salaries and staff benefits	Service Control of the Control of th

Profit on real estate held for sale	Investment security gains
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Retained Earnings at Beginning of Period	Net Earnings for the Period	Income Taxes
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Retained Earnings at End of Period	Dividends paid	Goodwill written off (note 2)

Earr	
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are	

<	d.										(	vings				tment		
\$ .09	\$ 157,949.	191,844.	169,209.	√ 22,635.	45,269. 22,634.	667.	667.	44,602.	1,792,585.	215,717.	200,244.	1,333,944.	1,837,187.	5,917. 9,638.	24,130.	266, 160.	\$ 1,363,103. 35,150. 15,465.	
\$ .39	\$ 168,063.	192,063.	129,945.	62,118.	105,118. 43,000.	15,230.	2,131.	89,888.	1,029,984.	114,021.	162,007.	727,298.	1,119,872.	12,369. 617.	14,217.	102,015.	24,883. 9,250	

,007. ,007. ,021. ,984.	883. ,250 ,250 ,250 ,251 ,251 ,251 ,251 ,251 ,251 ,251 ,251	
	39 . m.	f.

# Notes:

- stocks and bonds at ed to \$3,307,822. April 30, 1973 amountare recorded at cost. Quoted market value of Investment securities
- authorities. advice of regulatory been written off on the chase of the business of arising from the pur-2. The cost of goodwill ed in Kitchener has Lauer Real Estate Limit-
- sent them in a form 3. The 1972 comparastances in order to prerestated in some intive figures have been comparable to those of

# Report to Shareholders

during the second quarter. Net earnings for the six month period were \$85,222 (36 cents per share) compared to \$22,635 months ended April 30, 1974 show that the growth reported in the first quarter of our fiscal year continued in all areas (9 cents per share) for the same period These financial statements for the six

mortgages. The higher cost of financing, bring about a more stable market evenplaced limits on the value of individual in a more selective atmosphere, coupled down unit sales in real estate. This should tually, but will also have some short-term in rapid succession, and this higher cost of upon earnings. Mortgage rates rose to record highs and many lending institutions with escalating property prices, slowed effect upon the performance of our realty The business climate in Canada has become even more unsettled since the end of April. Interest rates increased several times money may have a dampening effect business.

sidiary was \$634,156 compared with made progress in the acquisition of income ment of existing holdings. The investment in this wholly-owned District Trust sub-District Development Corporation Limited producing properties and the develop-\$62,992 a year ago.

participants and is available on request to anyone wishing further information on last year. A copy of the annual report to February 28, 1974 has gone to all fund District Trust's three Registered Retirement Savings plans had impressive growth these excellent tax-saving programs.

Raymond J. Hare President

May 30, 1974

Offers You These Services District Trust Company

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# **Guaranteed Investment Certificates.**

First Mortgage Loans - Residential, Commercial, Industrial.

# Personal Loans.

Real Estate Sales - Residential, Commercial, Multi-Family.

# Real Estate Appraisals and Property

Frustee — Corporate and personal Management

Executor and Administrator Services. Estate Planning.

# Investment Management.

Registered Retirement Savings Plans

Chequing Accounts - No service charges for Individuals.

on cheques.

Deposit Accounts - High interest on minimum monthly balance compounded half-

Prepaid Deposit by Mail.

Safety Deposit Boxes.

# **OFFICES TO SERVE YOU**

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434-6024 672-9080 672-0610 370 Queens Ave - Real Estate Covent Market Building 484 Richmond Street Head Office —

# STRATHROY

245-1090 245-3322 12 Caradoc Street - Real Estate 26 Front Street

# GUELPH

Wellington and Gordon Street

821-2160

579-4020 743-6355 669-5186 780 King Street W. - Real Estate 24 Arthur Street S. 259 King Street W. KITCHENER ELMIRA

# TORONTO

363-1563 65 Queen Street West BRANTFORD

753-4105 233 Colborne St. - Real Estate

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Report for the Six Months Ended April 30, 1974

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increase percent

1973

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# Balance Sheet - April 30, 1974 (unaudited)

Assets	1974	1973
Cash and short term deposits	\$ 1,392,766	\$ 5,805,063
nvestment Securities (note 1)		
Bonds	4,829,412	3,321,903
Stocks	899,283	279,862
	5,728,695	3,601,765
Loans and advances		
Mortgages	56,035,315	32,884,732

ash and short term deposits vestment Securities (note 1) Bonds Stocks Stocks Mortgages Loans on securities	\$ 1,392,766 4,829,412 899,283 5,728,695 56,035,315 325,557	\$ 5,805,063 3,321,903 279,862 3,601,765 32,884,732 253,858
oans and advances	5,728,695	3,601, /65
Mortgages	56,035,315	32,884,732
Loans on securities	325,557	253,858
Personal loans	346,077	141,637
Advances to estates, trust and agencies	11,900	15,700
	56,718,849	33,295,927
vestment in District Development		
Corporation Limited ental properties, at cost less	634,156	62,992
accumulated depreciation xed assets, at cost less accumulated	533,067	541,102
depreciation	284,672	173,866
ther assets	35,237	25,751
	\$65,327,442	\$43,506,466

	iabilities	ites
2,389,470 379,436 250,000 209,812 3,228,718	350,000 291,970 90,845 ————————————————————————————————————	\$ 7,206,687 1,370,626 52,593,296 61,170,609
2,389,470 379,436 150,000 157,949 3,076,855	200,000 247,506 31,061 18,734 497,301 92,100	\$ 6,401,532 249,070 33,189,608 39,840,210

Capital

Shareholders' Equity Deferred income taxes

Mortgage payable

Other liabilities

Bank Advances

Accounts payable and accrued Income taxes payable

Deposits and borrowings

Deposits

Short term certificates

Guaranteed investment certifica

Liabilities

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Retained earnings General reserve Contributed surplus

\$65,327,442

\$43,506,466

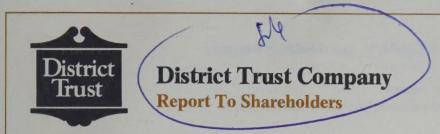
# **District Trust Company**

Six Months ended April 30, 1974 Statement of Earnings and Retained Earnings (unaudited)

Goodwill written off Dividends paid Retained Earnings at End of Period Earnings Per Share	Earnings Before Income Taxes Income taxes Net Earnings for the Period Retained earnings at beginning of period	Expenses Interest on deposits and borrowings Salaries and staff benefits Premises expenses Other operating expenses	Real estate commissions Estate, trust and agency fees Other operating income Income from rental properties	Income Interest from mortgages Other mortgage revenue Interest from other loans Interest and dividends on investment
209,812 - - \$ 209,812 \$ .36	2,832,865 170,445 85,223 \$ 85,222 124,590	2,194,962 404,961 56,745 176,197	320,096 167,267 32,705 6,904 19,571 3,003,310	1974 \$ 2,367,974 61,754 27,039
191,844 10,000 23,895 \$ 157,949 \$ .09	1,791,918 45,269 22,634 \$ 22,635 169,209	1,333,944 200,244 42,680 215,050	266,160 97,624 24,130 5,917 9,638 1,837,187	1973 \$ 1,383,103 35,150 15,465



- April 30, 1974 amounted to \$4,974,522. (1973, \$3,307,822) bonds and stocks at Quoted market value of are recorded at cost. 1. Investment securities
- of District Development pany. The net earnings owned subsidiary com-April 30, 1974 was the six months ended Corporation Limited for tion Limited, a wholly Development Corporaaccounts of District ments do not include the 2. These financial state-



The financial statements for the year ended October 31, 1974 show that District Trust Company continued to grow even though the Canadian economy was rather unstable with rapidly changing interest rates, record inflation and business recessions in some areas.

New deposits of over \$12 million, plus cash and term deposits at the beginning of the year, permitted the mortgage portfolio to increase from \$44.7 million to \$62.9 million, much of this at very favourable earning rates. The interest paid on deposits also reached record levels so that the spread between interest earned and interest paid actually narrowed. This situation coupled with generally higher operating costs, moderated profits. In spite of these adverse conditions, earnings per share were 79 cents in 1974 compared with 44 cents in 1973.

District Development Corporation, our wholly-owned real estate subsidiary, doubled its profit and undertook two major projects. A new commercial building in Guelph, was nearing completion at year end and will start contributing to income in 1975. A business property which has growth potential was purchased in the City of Sarnia. The Corporation is also seeking additional income properties in Ontario.

The real estate market, which was very active at the beginning of the year, experienced an abrupt slump in April and was below expectations for the rest of the year. We think that this field will improve in 1975.

Although the general economic outlook for Canada has many discouraging signs, we are confident that District Trust can and will continue to grow and that the long-term opportunities for your company are encouraging.

District Trust has assembled an experienced and enthusiastic management team and, with the continued contribution of our employees, will maintain its enviable reputation of efficient and courteous service to our clients, without whom none of our success would be possible.

Respectfully submitted,

B. I. Baldwin Chairman of the Board

R. J. Hare President.



# District Trust Company and subsidiary company (Incorporated under the laws of Ontario)

# **Consolidated Balance Sheet**

OCTOBER 31, 1974 (with comparative figures at October 31, 1973)

A		
Assets	<u>1974</u>	1973
INVESTMENTS (note 1)		
Loans and advances		
Mortgages	\$62,900,030	\$44,758,188
Loans on securities	389,951	267,605
Personal loans	328,140	165,723
Advances to estates, trusts and agencies	5,865	22,426
	63,623,986	45,213,942
Cash and term deposits	2,175,746	5,810,397
Securities (note 2)		
Bonds	3,278,477	5,184,755
Stocks	973,842	334,787
	4,252,319	5,519,542
Investment properties (note 3)	1,603,690	1,237,909
	71,655,741	57,781,790
FIXED ASSETS (notes 1 and 4)	278,424	284,309
OTHER ASSETS	86,651	77,962
	\$72,020,816	\$58,144,061

# ESTATES, TRUSTS AND AGENCIES

Securities, cash and other assets at company valuation 1974, \$15,487,000; 1973, \$14,040,000



Liabilities	1974	1973
DEPOSITS AND BORROWINGS  Demand deposits  Guaranteed retirement savings plan deposits  Short term certificates  Guaranteed investment certificates	\$ 5,357,245 1,488,605 1,682,586 58,402,871 66,931,307	\$ 4,953,494 924,152 479,861 47,994,652 54,352,159
OTHER LIABILITIES  Accounts payable and accrued liabilities (note 1)  Income taxes payable  Mortgages payable (note 5)	409,265 29,000 153,915 592,180	312,531 134,932 447,463
DEFERRED INCOME TAXES (note 1)	355,300	198,600
Shareholders' Equity		
Capital Stock (note 6) Authorized — 500,000 shares of \$10 each Issued — 318,127 (1973 — 238,947) shares	3,181,270	2,389,470
CONTRIBUTED SURPLUS	379,436	379,436
RETAINED EARNINGS	581,323 4,142,029	376,933 3,145,839
	<u>\$72,020,816</u>	\$58,144,061

Approved by the Board:

B. I. Baldwin, Director

R. J. Hare, Director



# **Consolidated Statement of Income**

YEAR ENDED OCTOBER 31, 1974 (with comparative figures for 1973)

1974 3,679 66,251 11,354 6,042 66,262 44,215 17,803 44,086 14,210 18,296 19,650 15,749	\$3,351,837 33,204 323,888 239,616 9,393 41,287 3,999,225 46,635 340,722 387,357
66,251 11,354 6,042 66,262 44,215 17,803 44,086 14,210 18,296 19,650	33,204 323,888 239,616 9,393 41,287 3,999,225 46,635 340,722
66,251 11,354 6,042 66,262 44,215 17,803 44,086 14,210 18,296 19,650	33,204 323,888 239,616 9,393 41,287 3,999,225 46,635 340,722
11,354 6,042 66,262 44,215 17,803 44,086 64,210 88,296	323,888 239,616 9,393 41,287 3,999,225 46,635 340,722
6,042 6,262 4,215 7,803 64,086 64,210 68,296	239,616 9,393 41,287 3,999,225 46,635 340,722
66,262 (4,215 (7,803) (4,086) (4,210) (8,296) (9,650)	9,393 41,287 3,999,225 46,635 340,722
44,215 17,803 44,086 14,210 18,296	41,287 3,999,225 46,635 340,722
4,086 4,210 88,296	3,999,225 46,635 340,722
94,210 88,296 69,650	340,722
94,210 88,296 69,650	340,722
58,296 59,650	
52,650	387,357
5 740	51,263
6/	4,437,845
T	
3,355	175,648
7,584	54,060
20,500	21,139
8,686	2,817,501
0,125	3,068,348
8,253	482,242
9,337	166,880
7,821	109,323
,,021	
0 122	10,000
0,123	389,039
55,659	4,225,832
0,090	212,013
	106,500
5,700	106,500
1 200	\$ 105,513
4.390	
	29,000 66,700 35,700 04,390



# **Consolidated Statement of Retained Earnings**

YEAR ENDED OCTOBER 31, 1974 (with comparative figures for 1973)

	1974	1973
Balance at beginning of year As previously reported Transfer of general reserve As restated	\$126,933 250,000 376,933	\$169,209 150,000 319,209
Net income for the year	$\frac{204,390}{581,323}$	105,513 424,722
Dividends		47,789
BALANCE AT END OF YEAR	<u>\$581,323</u>	\$376,933

# **Auditors' Report**

To the Shareholders of District Trust Company

We have examined the consolidated balance sheet of District Trust Company and subsidiary company as at October 31, 1974 and the consolidated statements of income and retained earnings for the year then ended. Our examination included a general review of the accounting procedures and such tests of accounting records and other supporting evidence as we considered necessary in the circumstances.

In our opinion these consolidated financial statements present fairly the financial position of the companies as at October 31, 1974 and the results of their operations for the year then ended, in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

London, Ontario December 19, 1974 Thorne Gunn & Co. Chartered Accountants



# **Notes to Consolidated Financial Statements**

YEAR ENDED OCTOBER 31, 1974

## 1. ACCOUNTING POLICIES

# **Principles of Consolidation**

The consolidated financial statements include the accounts of District Development Corporation Limited, a wholly-owned subsidiary company. Significant inter-company accounts and transactions have been eliminated.

### **Investments**

Bonds and stocks are stated at cost plus accrued income.

Mortgages are stated at cost, which includes amounts advanced, accrued interest, and other charges, less repayments. The amount of accumulated payments by mortgagors to the company in respect of property taxes, net of such taxes paid by the company, is included in "Accounts payable and accrued liabilities".

Other loans and advances are stated at cost plus accrued interest less repayments.

Investment properties are stated at cost less accumulated depreciation. Depreciation is provided by the declining balance method using the following annual rates:

Buildings 5% Equipment 20%

## **Fixed Assets**

Fixed assets are stated at cost less accumulated depreciation and amortization. Depreciation is provided by the declining balance method using the following annual rates:

Buildings 5%
Office equipment and furnishings 20%
Automotive equipment 30%

Amortization of leasehold improvements is provided by the straight-line method over the term of the leases plus the first renewal option period.

## **Income Taxes**

The companies reflect in earnings income taxes currently payable and also charge earnings with income taxes deferred by

i) Claiming capital cost allowances in excess of depreciation recorded in the accounts

ii) Claiming for income tax purposes an allowance for possible future losses on loans and on bonds held in the guaranteed account in excess of the provision recorded in the accounts.

### **Earnings Per Share**

Earnings per share are calculated using the weighted average of shares outstanding during the year.

# Other

Fees from estate, trust and agency accounts are recorded using the accrual basis of accounting. Securities and other property held by the trust department in a fiduciary or agency capacity are not included as assets in the consolidated balance sheet.



**Notes to Consolidated Financial Statements (continued)** 

YEAR ENDED OCTOBER 31, 1974

2. SECURITIES						
2. SECORITIES	1974			1973		
	Cost	Market	Cost	Market		
Bonds						
Government of Canada	\$1,335,586	\$1,215,687	\$1,462,434	\$1,387,512		
Provinces of Canada	653,618	495,695	653,618	534,121		
Municipal	125,851	97,413	125,851	104,314		
Other	1,163,422	1,023,077	2,942,852	2,889,205		
	3,278,477	2,831,872	5,184,755	4,915,152		
Stocks	973,842	754,831	334,787	313,106		
	\$4,252,319	<u>\$3,586,703</u>	\$5,519,542	\$5,228,258		
3. INVESTMENT PROPERTIES				1072		
		1974		<u>1973</u>		
		Accumulated		NT.		
	Cost	Depreciation	Net	Net		
Land	\$ 914,405	\$	\$ 914,405	\$ 771,861		
Buildings	773,633	87,894	685,739	466,048		
Equipment	3,799	253	3,546			
	\$1,691,837	\$ 88,147	\$1,603,690	\$1,237,909		

Net income from investment properties has been reduced by depreciation of \$25,074 (1973, \$14,748).

### 4. FIXED ASSETS

TXED ASSETS		1974		1973
	Cost	Accumulated Depreciation & Amortization	Net	Net
Land	\$ 25,088		\$ 25,088	\$ 25,088
Buildings	147,849		126,447	128,444
Leasehold improvements Office equipment and	55,227	23,958	31,269	35,382
furnishings	218,681	125,292	93,389	92,208
Automotive equipment	5,872		2,231	3,187
	\$ 452,717	\$ 174,293	\$ 278,424	\$ 284,309

Depreciation of \$36,704 (1973, \$29,747) is included in net premises expense.



**Notes to Consolidated Financial Statements (continued)** 

YEAR ENDED OCTOBER 31, 1974

# 5. MORTGAGES PAYABLE

Mortgages payable relate to the activities of District Development Corporation Limited:

	1974	1973
9% mortgage maturing September 28, 1983	\$ 95,806	\$ 134,932
10½% mortgage maturing May 15, 1979	58,109	
	\$ 153,915	\$ 134,932

## 6. CAPITAL STOCK

In 1974, 79,180 shares of capital stock were issued for \$10 cash per share pursuant to an offer to shareholders of rights to subscribe for one additional share for each three shares held.

The company has set aside 10,000 shares of capital stock for the granting of options to employees. At October 31, 1974, 8,000 share options were outstanding, exercisable at a price of \$12.50 per share to December 31, 1976. The potential dilution if these options are exercised would not materially affect earnings per share.

## 7. OTHER STATUTORY INFORMATION

The aggregate direct remuneration paid to directors and officers amounted to:

		1974	<u>1973</u>
Officers	\$	100,683	\$ 92,888
Directors	\$	2,560	\$ 5,260

## 8. COMPARATIVE FIGURES

The 1973 comparative figures have been reclassified to conform with the financial statement presentation adopted for 1974.



# **District Trust Company**

**Customer Services** 

**Chequing Accounts** 

Write as many cheques as you require with no service charge with a small minimum monthly balance.

**Savings Accounts** 

We pay high interest on your savings. You may withdraw any time in person or by arrangement.

**Deposit By Mail** 

You may mail your deposits to either account at your convenience. Mail-in deposit forms are available on request.

**Guaranteed Investment Certificates** 

G.I.C.'s earn the highest interest — a guaranteed investment.

**Retirement Savings Plan** 

Savings designated for retirement income earn a high rate of interest annually and reduce current income tax payments. Contributions may be made progressively up to 60 days after the end of the year and still reduce income tax for the previous year.

**Estate Planning** 

District Trust provides free confidential advice on personal financial matters, particularly regarding maximum future tax benefit.

**Executors and Trustees** 

The appointment of District Trust as executor or trustee of your estate assures sound and dependable administration with maximum benefits to your family.

**Safety Deposit Boxes** 

Vault facilities and safety deposit boxes at District Trust assure the safety of your valuables for pennies a day.

**Investment Management** 

Because District Trust combines the experience of many financial experts, we can provide management of your investments expertly and rapidly.

Mortgages

District Trust provides financial assistance with residential, commercial or industrial construction, purchase or expansion.

**Real Estate Services** 

We will acquire for you or sell for you any type of residential, commercial or industrial property.

**Appraisal Services** 

Professional appraisals of all types of real property.

Member: Canada Deposit Insurance Corporation

